



CITY OF LODI

CITY MANAGER'S SPECIAL REQUEST

REQUEST TITLE: Purchase of Budgeted Replacement Vehicle

SUBMITTED BY: Police Chief / Police Fleet Supervisor

DATE: March 19, 2026

RECOMMENDED ACTION: That the City Manager authorize the purchase of one 2026 Ford Police Interceptor AWD from Folsom Lake Ford, in the amount of \$58,565.44 and an additional \$24,281.67 for the installation of emergency and electronic equipment through Lehr of Sacramento, CA, for the total price of **\$82,847.11**.

BACKGROUND INFORMATION: This vehicle purchase and disposition is taking the place of car 05-08-20, a 2020 Ford Interceptor, which was budgeted and approved for replacement in the 2025/26 fiscal year.

The 2020 Ford Interceptor (05-08-20) is **6 years old** and has **94,457** miles as of 03/19/2026. The guidelines for replacement of this class of vehicle are 4 years / 90,000 miles. The total repair and maintenance cost on this vehicle to date are **\$31,153** and has an estimated value between \$1,000-\$3,000. After considering these factors, it is recommended that a replacement be purchased now.

APPROVED FUNDING SOURCE: Vehicle Replacement Fund

Submitted by:


Sean Blandford
Police Fleet Coordinator

3-19-26
Date

Matt Sinclair
Fleet Superintendent

Date

Approval of Funding Source:

Aaron Busch
Acting City Manager

Date

Account Number: 64399100.77040

APPROVED: _____ DATE _____

Aaron Busch
Acting City Manager



MEMORANDUM FOR PURCHASE/DISPOSITION OF VEHICLE

To: Fleet Superintendent
Assistant City Manager
City Manager

From: Lt. Sean Blandford, Fleet Coordinator

Date: March 19, 2026

Subject: Request for Approval to Purchase and Disposal Replacement of Surplus Vehicle #05-08

Approval is requested to purchase the replacement for, and complete the disposition of, the following vehicle:

Year 2020 **Make** Ford **Model** Interceptor **Body Type** SUV

Current Assignment Dept. Police **Division** Operations

City Vehicle No. 05-08 **Lic. No.** 1587353 **VIN** 1FM5K8ABXLGB43110

Current Odometer or Hour Meter Reading 94,457 **Miles/Hours** (circle one)

Replacement Guidelines for this Vehicle Service Years 3-8 Mileage/Hours 80,000

Additional Information _____

Estimated value (check one)

No value or junk <\$1,000 \$1,000-\$3,000 Other: \$ _____

Planned method of disposition (check one)

Intra-City Transfer Sealed Bid Off-site Auction Trade-in Dismantled, for Parts

(Wrecked vehicles estimated to have only junk value shall be removed from City property by the most economical means.)

Fund to be credited: Vehicle Replacement Fund 64300000.54391

S. Blandford *3-19-20*

Fleet Coordinator

Approved: _____ Date: _____
Fleet Superintendent

Approved: _____ Date: _____
Assistant City Manager

Approved: _____ Date: _____
City Manager

Attachments for signature: Title Vehicle/Vessel Transfer Form Release of Liability
 (Other) _____



**CITY OF LODI, CA
VEHICLE REPAIR HISTORY REPORT**

DATE: 03/19/2026
 TIME: 3:41 pm
 ID: 1-32/RRV
 PAGE: 1

FACILITY: 00001

STARTING VMRS CODE: 000-000-000
 ENDING VMRS CODE: 999-999-999

DATE: First
 DATE: Last

VEHICLE: 5-008-20
 VEHICLE: 5-008-20

METER: Standard Meter		SUBTOTALS OF VMRS CODES FOR FACILITY > 00001				PERIOD : CURRENT	TOT COST
VMRS CODE	QUANTITY	LABOR HRS	LABOR COST	PARTS COST	TOTAL COST	PERCENT	/METER
001	1	2.07	275.52	24.83	300.35	0.96%	0.0440
002	9	10.62	2,121.34	931.08	3,052.42	9.60%	0.4476
003	5	0.00	0.00	679.42	679.42	2.18%	0.0996
004	2	4.33	577.74	436.58	1,014.32	3.26%	0.1487
006	2	6.51	673.38	837.27	1,510.65	4.85%	0.2215
007	2	1.70	226.27	240.57	466.84	1.50%	0.0685
008	2	14.20	1,890.02	31.63	1,921.65	6.17%	0.2818
010	2	0.00	0.00	143.73	143.73	0.46%	0.0211
011	11	15.25	1,891.82	1,677.00	3,568.82	11.46%	0.5233
012	3	6.58	875.80	17.68	893.48	2.87%	0.1310
013	5	7.75	1,001.91	737.32	1,739.23	5.58%	0.2550
014	4	3.36	1,562.46	74.30	1,636.76	5.25%	0.2400
015	1	0.00	0.00	502.01	502.01	1.61%	0.0736
019	42	26.11	3,228.81	335.98	3,564.79	11.44%	0.5227
020	1	0.00	0.00	17.06	17.06	0.05%	0.0025
066	14	49.07	6,466.23	3,675.93	10,142.16	32.56%	1.4871
Total	106	147.55	20,791.30	10,362.39	31,153.69	100.00%	4.5680

PM COST: \$10,142.16
REPAIR COST: \$21,011.53
TOTAL REPAIRS: \$31,153.69
CURRENT MILEAGE: 92,655
YEAR: 2020

PRICE QUOTATION
FOLSOM LAKE FORD
12755 FOLSOM BLVD.
FOLSOM, CA 95630
(916) 351-4202 - Direct

Date: 2/10/2026

To: Lieutenant Sean Blandford / Lodi Police Department / Patrol Vehicle
From: Mark A. Paoli / Fleet Director / Folsom Lake Ford
Subject: Pricing for 2026 Ford Interceptor (State of California Contract #1-22-23-14C)

\$49,313.00 - Bid Price (2026 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Eng)
2,025.00 - L.A.P.D. Paint Scheme (CAL)
930.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)
911.00 - Spot Lamps - Dual Whelen LED (51V)
475.00 - Rear Lighting Solution (66C)
84.00 - Rear-Door Controls Inoperable - Locks/Handles/Windows (68G)
52.00 - Keyed Alike - Code 1284X (59B)
0.00 - Police Interceptor Badge Delete (16D)
\$53,790.00 - Selling Price (Agate Black Metallic Paint w/Four White Doors & Roof)
85.00 - Documentation Fee
\$53,875.00 - Subtotal
4,444.69 - Sales Tax (8.25%) Subject to Change
200.00 - Delivery to Lodi, CA
37.00 - DMV Electronic Filing Fee
8.75 - California Tire Fee
\$58,565.44 - Total Price (EACH) F.O.B. Lodi, CA

Payment Terms: \$500.00 Discount Per Vehicle for Payment Within 20 Days / Net 30

Included: Ballistic Door Panels (Level III+), BLIS (Blind Spot Monitoring with Cross Traffic Alert), Dark Car Feature, Ford Pro Upfit Integration Feature, Ford Telematics (Includes Complimentary Two-Year Subscription), Front License Plate Bracket, Noise Suppression, Police Engine Idle Feature, Police Perimeter Alert, Police Pursuit Mode, Power Passenger Seat (4-Way), Red/White Dome Lamp In Cargo Area, Rear Auxiliary Air Conditioning, Rear View Camera with Washer (Displayed In 8" Center Stack Screen) Includes On-Demand Feature, Remote Keyless Entry with Four Keys and FOBs, Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - Includes Wiring), Upfitter Switches(4) Mounted on Steering Wheel and 5yr/100k/0ded Powertrain Warranty.



Sales Quote

Page: 1

631 North Market Blvd, Suite N Sacramento, CA 95834
 Phone: 916-407-1888 Fax: 916-646-6656

Quote Number: 58937
 Document Date: 3/17/2026
 Terms: Net 30
 Payment Method:

Sell Lodi Police Department
 To: Candice Alaniz
 215 W Elm Street
 Lodi, CA 95241
 Phone:

Ship Lodi Police Department
 To: Lt. Nelson
 215 W ELM ST
 LODI, CA 95240-2001
 Phone: 209-333-6722

Ship Via
 Tax Ident. Type

Installation at Lehr
 Legal Entity

Customer ID
 SalesPerson

50888
 Mike Williams

Vehicle Information:

2026 FORD PIU

PRICES ARE VALID FOR 30 DAYS FROM DATE OF QUOTE UNLESS OTHERWISE SPECIFIED

Item No.	Description	Quantity	Unit Price	Total Price
	2026 Ford PIU- Patrol			
	Front End Equipment			
BK2019ITU20	Setina PB450L4 Lighted Push Bumper ION Trio R/B/W 2020-2027 Utility	1	1,002.15	1,002.15
SA315P	Whelen Siren Speaker 100W	1	199.99	199.99
SAK75P	Whelen, Speaker Bracket, Fits 2025 Ford PIU, Passenger Side Grille	1	37.10	37.10
	OEM 66A Headlight Package			
CEM16	Whelen Core WCX 16 Output Expansion Module	1	204.40	204.40
LH-CORE-PIU	LEHR Core Harness, PIU to use Expansion Module	1	575.00	575.00
I	Installation Charges	9	140.00	1,260.00
	Roof Equipment			
BJ2DEDE-LEHR	Whelen, Liberty II WCX Light Bar 54" W/IJ500ST	1	2,627.00	2,627.00
STPKT105	Whelen Lightbar Strap Kit, Fits 2020+ Utility	1	85.40	85.40
NMO-K-DS	3/4" Hole NMO Style Mount w/17' DS Coax	1	29.64	29.64
I	Install CS Antennas	3.5	140.00	490.00
	Drivers Compartment Equipment			
C-VS-1210-INUT	Havis, Mid-Height Angled Console, Fits 2020-25 Ford Interceptor Utility	1	435.20	435.20
CUP2-1001	Havis 4" Internal Self-Adjusting Double Cup Holder	1	58.40	58.40
C-AP-0645-L	Havis 6" Accessory Pocket w/Hinged Lid and Lock, 4.5" Deep	1	164.00	164.00
C-EB40-CCS-1P	Havis 4" FP Fits Cencom CCSRN, CCSRNTA, MPC03	1	32.00	32.00
C-EB30-CH7-1P	Havis 3" FP Fits M/A-Com CH-721	1	28.00	28.00
C-FP-3	Havis, 3" Filler Plate	1	13.60	13.60
C-FP-2	Havis, 2" Filler Plate	2	12.00	24.00



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To: Lt. Nelson
215 W ELM ST
LODI, CA 95240-2001
Phone: 209-333-6722

Ship Via Installation at Lehr Customer ID 50888
Tax Ident. Type Legal Entity SalesPerson Mike Williams

Vehicle Information:
2026 FORD PIU

PRICES ARE VALID FOR 30 DAYS FROM DATE OF QUOTE UNLESS OTHERWISE SPECIFIED

Table with 5 columns: Item No., Description, Quantity, Unit Price, Total Price. Contains multiple rows of equipment items such as Havis locking swing arm, Mag Mic kit, Setina gun mount, etc.



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Agency Approval
Name:
Auth. Signature:

Sub-Total 22,451.61
Total Tax 1830.06
Total: 24,281.67

PLEASE READ: No returns without approval and an RMA# will be accepted. All shortages, damage, or return claims must be made within 10 days of invoice date. NO EXCEPTIONS. A copy of the invoice and RMA paperwork must be shipped with returns. All return orders or cancellations are subject to a 25% restocking fee plus freight. Any change orders made 60 days prior to the installation date may be subject to a production delay and pricing changes. PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE.