

AGREEMENT FOR PROFESSIONAL SERVICES

**ARTICLE 1
PARTIES AND PURPOSE**

Section 1.1 Parties

THIS AGREEMENT is entered into on _____, 2026, by and between the CITY OF LODI, a municipal corporation (hereinafter "CITY"), and EFFICIENCY SERVICE GROUP, LLC, an Oregon limited liability company qualified to do business in California (hereinafter "CONTRACTOR").

Section 1.2 Purpose

CITY selected the CONTRACTOR to provide the services required in accordance with the Scope of Services attached, as Exhibit A and incorporated by this reference.

CITY wishes to enter into an agreement with CONTRACTOR for energy programs administration, implementation and support (hereinafter "Project") as set forth in the Scope of Services attached as Exhibit A. CONTRACTOR acknowledges that it is qualified to provide such services to CITY.

**ARTICLE 2
SCOPE OF SERVICES**

Section 2.1 Scope of Services

CONTRACTOR, for the benefit and at the direction of CITY, shall perform the Scope of Services as set forth in Exhibit A.

Section 2.2 Time for Commencement and Completion of Work

CONTRACTOR shall commence work pursuant to this Agreement, upon receipt of a written notice to proceed from CITY or on the date set forth in Section 2.6, whichever occurs first, and shall perform all services diligently and complete work under this Agreement based on a mutually agreed upon timeline or as otherwise designated in the Scope of Services.

CONTRACTOR shall submit to CITY such reports, diagrams, drawings and other work products as may be designated in the Scope of Services.

CONTRACTOR shall not be responsible for delays caused by the failure of CITY staff to provide required data or review documents within the appropriate time frames. The review time by CITY and any other agencies involved in the project shall not be counted against CONTRACTOR's contract performance period. Also, any delays due to

weather, vandalism, acts of God, etc., shall not be counted. CONTRACTOR shall remain in contact with reviewing agencies and make all efforts to review and return all comments.

Section 2.3 Meetings

CONTRACTOR shall attend meetings as may be set forth in the Scope of Services.

Section 2.4 Staffing

CONTRACTOR acknowledges that CITY has relied on CONTRACTOR's capabilities and on the qualifications of CONTRACTOR's principals and staff as identified in its proposal to CITY. The Scope of Services shall be performed by CONTRACTOR, unless agreed to otherwise by CITY in writing. CITY shall be notified by CONTRACTOR of any change of Project Manager and CITY is granted the right of approval of all original, additional and replacement personnel at CITY's sole discretion and shall be notified by CONTRACTOR of any changes of CONTRACTOR's project staff prior to any change.

CONTRACTOR represents it is prepared to and can perform all services within the Scope of Services (Exhibit A) and is prepared to and can perform all services specified therein. CONTRACTOR represents that it has, or will have at the time this Agreement is executed, all licenses, permits, qualifications, insurance and approvals of whatsoever nature are legally required for CONTRACTOR to practice its profession, and that CONTRACTOR shall, at its own cost and expense, keep in effect during the life of this Agreement all such licenses, permits, qualifications, insurance and approvals, and shall indemnify, defend and hold harmless CITY against any costs associated with such licenses, permits, qualifications, insurance and approvals which may be imposed against CITY under this Agreement.

Section 2.5 Subcontracts

Unless prior written approval of CITY is obtained, CONTRACTOR shall not enter into any subcontract with any other party for purposes of providing any work or services covered by this Agreement.

Section 2.6 Term

The term of this Agreement commences on July 1, 2026 and terminates upon the completion of the Scope of Services or on June 30, 2031, whichever occurs first.

ARTICLE 3
COMPENSATION

Section 3.1 Compensation

CONTRACTOR's compensation for all work under this Agreement shall conform to the provisions of the Fee Proposal, attached hereto as Exhibit B and incorporated by this reference.

CONTRACTOR shall not undertake any work beyond the scope of this Agreement unless such additional work is approved in advance and in writing by CITY.

Section 3.2 Method of Payment

CONTRACTOR shall submit invoices for completed work on a monthly basis, or as otherwise agreed, providing, without limitation, details as to amount of hours, individual performing said work, hourly rate, and indicating to what aspect of the Scope of Services said work is attributable. CONTRACTOR's compensation for all work under this Agreement shall not exceed the amount of the Fee Proposal.

Section 3.3 Costs

The Fee Proposal shall include all reimbursable costs required for the performance of the Scope of Services. Payment of additional reimbursable costs considered to be over and above those inherent in the original Scope of Services shall be approved in advance and in writing, by CITY.

Section 3.4 Auditing

CITY reserves the right to periodically audit all charges made by CONTRACTOR to CITY for services under this Agreement. Upon request, CONTRACTOR agrees to furnish CITY, or a designated representative, with necessary information and assistance needed to conduct such an audit.

CONTRACTOR agrees that CITY or its delegate will have the right to review, obtain and copy all records pertaining to performance of this Agreement. CONTRACTOR agrees to provide CITY or its delegate with any relevant information requested and shall permit CITY or its delegate access to its premises, upon reasonable notice, during normal business hours for the purpose of interviewing employees and inspecting and copying such books, records, accounts, and other material that may be relevant to a matter under investigation for the purpose of determining compliance with this requirement. CONTRACTOR further agrees to maintain such records for a period of three (3) years after final payment under this Agreement.

ARTICLE 4
MISCELLANEOUS PROVISIONS

Section 4.1 Nondiscrimination

In performing services under this Agreement, CONTRACTOR shall not discriminate in the employment of its employees or in the engagement of any subcontractor on the basis of race, color, religion, sex, sexual orientation, marital status, national origin, ancestry, age, or any other criteria prohibited by law.

Section 4.2 ADA Compliance

In performing services under this Agreement, CONTRACTOR shall comply with the Americans with Disabilities Act (ADA) of 1990, and all amendments thereto, as well as all applicable regulations and guidelines issued pursuant to the ADA.

Section 4.3 Indemnification and Responsibility for Damage

CONTRACTOR to the fullest extent permitted by law, shall indemnify and hold harmless CITY, its elected and appointed officials, directors, officers, employees and volunteers from and against any claims, damages, losses, and expenses (including reasonable attorney's fees and costs), arising out of performance of the services to be performed under this Agreement, provided that any such claim, damage, loss, or expense is caused by the negligent acts, errors or omissions of CONTRACTOR, any subcontractor employed directly by CONTRACTOR, anyone directly or indirectly employed by any of them, or anyone for whose acts they may be liable, except those injuries or damages arising out of the active negligence, sole negligence, or sole willful misconduct of the City of Lodi, its elected and appointed officials, directors, officers, employees and volunteers. CITY may, at its election, conduct the defense or participate in the defense of any claim related in any way to this indemnification. If CITY chooses at its own election to conduct its own defense, participate in its own defense, or obtain independent legal counsel in defense of any claim related to this indemnification, CONTRACTOR shall pay all of the costs related thereto, including without limitation reasonable attorney fees and costs. The defense and indemnification obligations required by this Agreement are undertaken in addition to, and shall not in any way be limited by the insurance obligations set forth herein.

Section 4.4 No Personal Liability

Neither the City Council, nor any other officer or authorized assistant or agent or City employee shall be personally responsible for any liability arising under this Agreement.

Section 4.5 Responsibility of CITY

CITY shall not be held responsible for the care or protection of any material or parts of the work described in the Scope of Services prior to final acceptance by CITY, except as expressly provided herein.

Section 4.6 Insurance Requirements for CONTRACTOR

CONTRACTOR shall take out and maintain during the life of this Agreement, insurance coverage as set forth in Exhibit C attached hereto and incorporated by this reference.

Section 4.7 Successors and Assigns

CITY and CONTRACTOR each bind themselves, their partners, successors, assigns, and legal representatives to this Agreement without the written consent of the others. CONTRACTOR shall not assign or transfer any interest in this Agreement without the prior written consent of CITY. Consent to any such transfer shall be at the sole discretion of CITY.

Section 4.8 Notices

Any notice required to be given by the terms of this Agreement shall be in writing signed by an authorized representative of the sender and shall be deemed to have been given when the same is personally served or upon receipt by express or overnight delivery, postage prepaid, or three (3) days from the time of mailing if sent by first class or certified mail, postage prepaid, addressed to the respective parties as follows:

To CITY: City of Lodi
221 West Pine Street
P.O. Box 3006
Lodi, CA 95241-1910
Attn: Key Accounts & Customer Programs Specialist

To CONTRACTOR: Efficiency Services Group, LLC
5625 NE Elam Young Parkway, Suite 100
Hillsboro, OR 97124
Attn: Miranda Boutelle, Chief Operating Officer

Section 4.9 Cooperation of CITY

CITY shall cooperate fully and in a timely manner in providing relevant information it has at its disposal relevant to the Scope of Services.

Section 4.10 CONTRACTOR is Not an Employee of CITY

CONTRACTOR agrees that in undertaking the duties to be performed under this Agreement, it shall act as an independent contractor for and on behalf of CITY and not an employee of CITY. CITY shall not direct the work and means for accomplishment of

the services and work to be performed hereunder. CITY, however, retains the right to require that work performed by CONTRACTOR meet specific standards without regard to the manner and means of accomplishment thereof.

Section 4.11 Termination

CITY may terminate this Agreement, with or without cause, by giving CONTRACTOR at least ten (10) days written notice. Where phases are anticipated within the Scope of Services, at which an intermediate decision is required concerning whether to proceed further, CITY may terminate at the conclusion of any such phase. Upon termination, CONTRACTOR shall be entitled to payment as set forth in the attached Exhibit B to the extent that the work has been performed. Upon termination, CONTRACTOR shall immediately suspend all work on the Project and deliver any documents or work in progress to CITY. However, CITY shall assume no liability for costs, expenses or lost profits resulting from services not completed or for contracts entered into by CONTRACTOR with third parties in reliance upon this Agreement.

Section 4.12 Confidentiality

CONTRACTOR agrees to maintain confidentiality of all work and work products produced under this Agreement, except to the extent otherwise required by law or permitted in writing by CITY. CITY agrees to maintain confidentiality of any documents owned by CONTRACTOR and clearly marked by CONTRACTOR as “Confidential” or “Proprietary”, except to the extent otherwise required by law or permitted in writing by CONTRACTOR. CONTRACTOR acknowledges that CITY is subject to the California Public Records Act.

Section 4.13 Applicable Law, Jurisdiction, Severability, and Attorney’s Fees

This Agreement shall be governed by the laws of the State of California. Jurisdiction of litigation arising from this Agreement shall be venued with the San Joaquin County Superior Court. If any part of this Agreement is found to conflict with applicable laws, such part shall be inoperative, null, and void insofar as it is in conflict with said laws, but the remainder of this Agreement shall be in force and effect. In the event any dispute between the parties arises under or regarding this Agreement, the prevailing party in any litigation of the dispute shall be entitled to reasonable attorney’s fees from the party who does not prevail as determined by the San Joaquin County Superior Court.

Section 4.14 City Business License Requirement

CONTRACTOR acknowledges that Lodi Municipal Code Section 3.01.020 requires CONTRACTOR to have a city business license and CONTRACTOR agrees to

secure such license and pay the appropriate fees prior to performing any work hereunder.

Section 4.15 Captions

The captions of the sections and subsections of this Agreement are for convenience only and shall not be deemed to be relevant in resolving any question or interpretation or intent hereunder.

Section 4.16 Integration and Modification

This Agreement represents the entire understanding of CITY and CONTRACTOR as to those matters contained herein. No prior oral or written understanding shall be of any force or effect with respect to those matters covered hereunder. This Agreement may not be modified or altered except in writing, signed by both parties.

Section 4.17 Contract Terms Prevail

All exhibits and this Agreement are intended to be construed as a single document. Should any inconsistency occur between the specific terms of this Agreement and the attached exhibits, the terms of this Agreement shall prevail.

Section 4.18 Severability

The invalidity in whole or in part of any provision of this Agreement shall not void or affect the validity of any other provision of this Agreement.

Section 4.19 Ownership of Documents

All documents, photographs, reports, analyses, audits, computer media, or other material documents or data, and working papers, whether or not in final form, which have been obtained or prepared under this Agreement, shall be deemed the property of CITY. Upon CITY's request, CONTRACTOR shall allow CITY to inspect all such documents during CONTRACTOR's regular business hours. Upon termination or completion of services under this Agreement, all information collected, work product and documents shall be delivered by CONTRACTOR to CITY within ten (10) calendar days.

CITY agrees to indemnify, defend and hold CONTRACTOR harmless from any liability resulting from CITY's use of such documents for any purpose other than the purpose for which they were intended.

Section 4.20 Authority

The undersigned hereby represent and warrant that they are authorized by the parties to execute this Agreement.

Section 4.21 Federal Transit Funding Conditions

If the box at left is checked, the Federal Transit Funding conditions attached as Exhibit D apply to this Agreement. In the event of a conflict between the terms of this Agreement or any of its other exhibits, and the Federal Transit Funding Conditions, the Federal Transit Funding Conditions will control.

Section 4.22 Counterparts and Electronic Signatures

This Agreement and other documents to be delivered pursuant to this Agreement may be executed in one or more counterparts, each of which will be deemed to be an original copy and all of which, when taken together, will be deemed to constitute one and the same agreement or document, and will be effective when counterparts have been signed by each of the parties and delivered to the other parties. Each party agrees that the electronic signatures, whether digital or encrypted, of the parties included in this Agreement are intended to authenticate this writing and to have the same force and effect as manual signatures. Delivery of a copy of this Agreement or any other document contemplated hereby, bearing an original manual or electronic signature by facsimile transmission (including a facsimile delivered via the Internet), by electronic mail in "portable document format" (".pdf") or similar format intended to preserve the original graphic and pictorial appearance of a document, or through the use of electronic signature software will have the same effect as physical delivery of the paper document bearing an original signature.

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IN WITNESS WHEREOF, CITY and CONTRACTOR have executed this Agreement as of the date first above written.

ATTEST:

CITY OF LODI, a municipal corporation

OLIVIA NASHED
City Clerk

AARON M. BUSCH
Interim City Manager

APPROVED AS TO FORM:

EFFICIENCY SERVICES GROUP, LLC,
an Oregon limited liability company qualified
to do business in California

By: _____
JOHN M. LUEBBERKE
Interim City Attorney


By: _____
Name: MIRANDA BOUTELLE
Title: Chief Operating Officer

- Attachments:**
Exhibit A/B – Scope of Services & Fee Proposal
Exhibit C – Insurance Requirements
Exhibit D – Federal Transit Funding Conditions (if applicable)

Funding Source: Multiple Accounts
(Business Unit & Account No.)

Doc ID:

CA: Rev.03.2026-VS (CA Formatted)

SCOPE OF WORK

This Scope of Work (SOW) includes the following programs:

- **Energy Program Administration and Field Services**
- **CARE Program Income Qualification Services**
- **Direct Install Program**
- **Program Expansion**
- **Marketing Support**

Term

The term for this SOW is July 1, 2026 through June 30, 2031.

Annual Budget

The budget for programs and services under this SOW for the five-year term is not to exceed \$2,388,783.46. LEU may allocate the budget across any or all programs and services listed in this SOW. This provides LEU with the flexibility to prioritize programs and services across customer market sectors as information is gained and as conditions may change, ensure that programs and services are available to all customers, including hard-to-reach customers, and achieve energy efficiency and electrification goals.

Energy Programs Administration

Efficiency Services Group has operated as the third-party administrator of LEU's Energy Programs, including Energy Efficiency (EE) Public Benefit Fund Program since 2014. During that time, the program has delivered \$6.5 million in rebates and served to 7,648 residential customers and 965 businesses in Lodi. The program has provided over 27.5 million kilowatt hours of energy savings. That is enough to power over four thousand homes in California for a year. In addition to continuing to provide EE program administration, LEU has expanded the Electric Vehicle (EV) Program that is funded in part by the State's Low Carbon Fuel Standards (LCFS) program and greenhouse gas funding.

Program Management (Ongoing)

- Maintain program hotline to address customer/contractor inquiries regarding Lodi's EE and EV programs; the hotline will be staffed 8:00 am – 5:00 pm, Monday through Friday (except for major holidays)
- Manage residential, commercial and industrial EE and EV rebate programs, including review of all customer/contractor rebate applications and project documentation to ensure compliance with LEU program specifications and requirements
- Enter all customer rebates and project details into database
- Provide Lodi with monthly activity reports which include:
 - Program Summary and Number of Customers (current month, YTD, Program to Date)
 - Measure Summary (current month)
 - Customer/Measure Detail (current month)
 - Customer Rebates (current month)
- Maintain all customer/contractor applications and required project documentation for EM&V and other compliance requirements in accordance with City policy. Data will be kept electronically.

Field Services (Ongoing)

- Provide all aspects of field support (audits/inspections) required to ensure LEU's energy programs are in compliance with requirements
- Provide basic technical guidance and assistance to customers and contractors participating in LEU's programs
- Maintain all field records and required project documentation. Data will be kept electronically.
- Conduct on-site energy evaluation assistance (if needed) for LEU's larger customers to help determine potential energy efficiency projects and eligibility for participation in LEU's rebate programs
- Perform residential customer site visits within Lodi service territory as requested to address the specific needs of customers regarding the management of their energy use. This may include customer inquiries regarding unusually high energy use and evaluations for potential participation in Lodi's energy programs.

Requests for field visits will be scheduled in a way that provides timely response to customer/contractor requests, while maximizing the use of the Field Specialist's time. A Field Specialist will be available each month. Field support will be performed by knowledgeable, experienced Field Specialists. The City reserves the right to modify this practice based upon customer response and ease of administration. Any modification will be communicated in writing from the City to ESG.

Reporting

ESG will complete and submit annual EE reports in compliance with SB1037 requirements on behalf of LEU. ESG will assist with other reporting as requested.

Third-Party and Subcontractor Oversight

If LEU contracts with another entity to provide energy efficiency services in the City, ESG will provide oversight of the contractors, including:

- Review of contractor's deliverables/responsibilities
- Review of contractor's project documentation/reports submitted to LEU to ensure that work is complete, accurate and compliant with program requirements
- Coordinate with contractors and LEU staff to resolve any questions or issues that arise
- ESG will provide oversight of any third party contractors
- The City reserves the right to approve assigned subcontractors

Coordination with LEU

ESG staff are available to meet with LEU staff to report on program activity and address any questions or issues, as well as discuss future program developments.

Budget and Goal Tracking

ESG will track and report expenditures to LEU to ensure that sector budgets are not exceeded, as well as track and report energy savings acquired and progress towards program goals.

NCPA Representation

ESG has been regularly attending NCPA Demand Management Work Group meetings on behalf of our NCPA client utilities for over ten years. ESG staff, NCPA staff and other NCPA members are well known to each other. ESG will represent Lodi at the monthly NCPA Work Group meetings, as well as respond to inquiries from NCPA regarding Lodi's programs.

Legislative Requirements

ESG stays current on existing and proposed legislation regarding PB funding, energy efficiency, and renewable programs to ensure that LEU remains in compliance with requirements. ESG also stays current on the CEC's reporting requirements, as well as any changes to reporting tools. ESG will provide LEU with all data and draft narratives required to meet legislative/CEC reporting requirements for applicable programs.

Energy Engineering Services

If ESG or the City deem it necessary to use technical specialists (engineering staff) for large commercial or industrial customers, fees for these services will be in addition to the standard fees listed above. ESG will obtain the City's written approval prior to work beginning and the associated fees will be billed separately from the standard fees on ESG's monthly invoice.

ESG Office Locations

ESG is headquartered in Hillsboro, Oregon. ESG staff maintain a presence in LEU's service area that allows them to address customer needs in a timely manner.

Implementation Timeline

ESG can continue delivery of these program services immediately upon execution of an Agreement with LEU.

Pricing

Monthly fee for Energy Program Administration is \$8,708, which includes \$8,098 for the EE Program and \$610 for the EV Program. This includes up to three days per month in Lodi by an ESG Field Specialist providing auditing, inspecting and high bill inquiry support services. If the City requests ESG's presence in the City's service territory, or if ESG's Field Specialist is required for more than three days per month, ESG will bill \$850 per additional day spent in the field. Travel/field expenses for NCPA Work Group attendance and field services in Lodi will be invoiced in addition to the Program Administration fee, will not be marked up, and will not exceed \$900 per month. The monthly Program Administration fees will be increased 3% annually starting in July 2027.

CARE Program Income Qualification Services

ESG has provided income qualification services LEU since 2020. The program allows LEU customers to apply for Customer Assistance & Relief Energy (CARE) funding through a digital application form.

Strategic Partner

ESG will serve as the program administrator and partner with the Sustainable Living Center (SLC) of 640 Water Center Dr Walla Wall, WA. 99362 for the implementation of the service. The SLC will review income documentation to ensure applicants meet LEU's program requirements and eligibility. ESG has worked with SLC to provide this service to LEU for the entirety of its implementation.

Pricing

The price for this service is \$50 per application.

Direct Install Programs

LEU has partnered with ESG on Direct Install programs since 2015, starting with residential offerings and recently launching a program for commercial customers. These programs have been successful in helping LEU meet energy saving and strategic goals and are popular with customers.

For residential customers, the Direct Install program has been popular with customers and provided energy and water savings. It is also a great resource for renters and customers with fixed or limited income who are unable to participate in the standard rebate program due to financial constraints or the inability to make permanent changes to rental property. ESG will work with Lodi to determine how this program can best meet the needs of Lodi by providing energy and water savings and a positive experience for residential customers.

The commercial direct install program was initially implemented to serve the Central Avenue and Cherokee Lane corridors. We are proposing to expand efforts to other areas, including the downtown district to support the City's strategic plan and vision. It has been popular with customers and is supporting LEU's efforts to meet energy-savings targets.

As residential and commercial customer needs change over time, these programs can be adjusted to include new technologies and strategies to serve the customers and support the City's goals, strategic objectives and strategic vision.

ESG will coordinate with LEU to determine the scope and customers served, for example residential, commercial, small businesses, industrial, etc.

ESG will provide complete program administration, including:

- Coordinate with Lodi to sign customers up for the program
- Direct installation of selected measures in eligible homes and businesses
- Collect customer and site data
- Deliver marketing, educational, and customer relations collateral to explain benefits and applications of installed measures, promote other utility programs as requested, and strengthen relationships with customers; development of new collateral materials may be at additional cost, with prior approval by Lodi
- Supply all product, materials and labor associated with the installation of measures
- Complete program administration, including customer hotline, invoicing, reporting, inventory management and compliance

Lodi will be asked to provide the following:

- Coordinate with ESG to sign customers up for the program
- Review and approval of marketing and customer relation materials
- Provide identification badges issued by the City of Lodi

Customer Eligibility

ESG will work with LEU staff to determine customer eligibility criteria. Lodi Customer Service Representatives can refer customers to the program. Customers may also email or call to sign up for the program, or ESG may approach customers directly. ESG will coordinate with Lodi to finalize a strategy to approach customers and generate sign-ups for the program.

Direct Install Measures (DIMs)

ESG will work with LEU to finalize the DIMs and quantities to be offered to customers through this program. ESG will make product recommendations to Lodi based on field installation experience and customer satisfaction feedback. In addition to the DIMs, EEAs will have the opportunity while in customer homes and businesses to promote LEU's rebate programs as well as other related programs that could benefit the customer.

Reportable Energy Savings

Energy savings for the DIMs will be provided in ESG's monthly reports.

Strategic Partner

ESG will serve as the program administrator. ESG will partner with RD Energy Solutions of 7333 SE Ellis St, Portland Oregon in the implementation of the program. RD Energy Solutions is the installation partner for our commercial and residential direct installation programs, including the current LEU programs. ESG and RD have partnered to implement EE programs for over twenty utilities in California and the Northwest.

Pricing

The fees for the DI Programs will be provided in a separate document and approved by LEU staff prior to the completion of any work. Additional measures can be added to the program with prior approval. The estimated annual allocation for DI is \$500,000 for year 1 and \$300,000 per year for years 2 through 5.

The fees for the DI Programs are on a per measure basis. Prices include all labor, materials and expenses associated with installation of the products and delivery of services. Fees for direct installed measures and snapshot audits are shown in the pricing table, which may be updated from time to time. ESG shall provide the City written notice prior to updating the pricing table. Additional measures can be added to the program by mutual agreement between ESG and the City.

Program Expansion

ESG will work with LEU staff to develop new programs as needed. Energy efficiency, electric vehicle and electrification programs can support the City's Economic Development Strategic Plan and Strategic Vision. There are opportunities to support the City's efforts particularly in affordable or income qualified housing, multi-modal transportation, support of small local businesses, etc.

Pricing will be provided by request and approved by LEU prior to completing associated work. The estimated annual budget for program expansion is \$5,000.

Marketing Support

ESG will provide program marketing materials such as flyers, bill inserts, program catalogs, social media content, digital marketing, newsletters and other materials as requested to support and promote LEU's Electric Vehicle and Energy Efficiency programs or other strategic goals for LEU.

Pricing will be provided by request and approved by LEU prior to completing associated work. The estimated annual budget for marketing support is \$5,000.

Strategic Partner

ESG is a wholly owned subsidiary of Pioneer Utility Resources, a communications cooperative that specializes in marketing and communications services for publicly owned electric and broadband utilities. ESG will work with their team to develop promotional materials.

Other Pricing Considerations

Taxes and Other Charges

Any use tax, sales tax, excise tax, duty, custom, inspection or testing fee, or any other tax, fee or charge of any nature whatsoever imposed by any governmental authority, on or measured by the transaction between ESG and the City shall be invoiced by ESG in addition to the price quoted in this SOW. In the event ESG is required to pay any such tax, fee or charge, the City shall reimburse ESG therefore or, in lieu of such payment, the City shall provide ESG at the time the Contract is submitted an exemption certificate or other document acceptable to the authority imposing the tax, fee or charge.

ESG reserves the right to modify rates due to the imposition of any new taxes imposed by state, county or local entities.



EXHIBIT C

NOTE: The City of Lodi is now using the online insurance program PINS Advantage. Once you have been awarded a contract you will receive an email from the City's online insurance program requesting you to forward the email to your insurance provider(s) to submit the required insurance documentation electronically

Insurance Requirements for Professional Services

Contractor shall procure and maintain for the duration of the contract insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Contractor, his agents, representatives, employees or subcontractors.

MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

1. **Commercial General Liability (CGL):** Insurance Services Office Form CG 00 01 covering CGL on an "occurrence" basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than **\$1,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.
2. **Automobile Liability:** ISO Form Number CA 00 01 covering any auto or if Contractor has no owned autos, then hired, and non-owned autos with limit no less than **\$1,000,000** per accident for bodily injury and property damage.
3. **Workers' Compensation:** as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than **\$1,000,000** per accident for bodily injury or disease.
4. **Professional Liability (Errors and Omissions)** Insurance appropriate to the Consultant's profession, with limits not less than **\$1,000,000** per occurrence or claim, \$2,000,000 aggregate. May be waived by Risk Manager depending on the scope of services.

Other Insurance Provisions:

- (a) Additional Named Insured Status
The City of Lodi, its elected and appointed boards, commissions, officers, agents, employees, and volunteers are to be covered as additional insureds on the CGL and auto policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance (at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 if a later edition is used
- (b) Primary and Non-Contributory Insurance Endorsement
The limits of insurance coverage required may be satisfied by a combination of primary and umbrella or excess insurance. For any claims related to this contract, the Contractor's insurance coverage shall be primary coverage **at least as broad** as ISO CG 20 01 04 13 as respects the Entity, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the Entity, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.
- (c) Waiver of Subrogation Contractor hereby grants to City of Lodi a waiver of any right to subrogation which any insurer of said Contractor may acquire against the City of Lodi by virtue of the payment of any loss under such insurance. Contractor agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not the City of Lodi has received a waiver of subrogation endorsement from the insurer

NOTE: (1) The street address of the **CITY OF LODI** must be shown along with (a) and (b) and (c) above: 221 West Pine Street, Lodi, California, 95240; (2) The insurance certificate must state, on its face or as an endorsement, a description of the project that it is insuring.

- (d) Severability of Interest Clause
The term "insured" is used severally and not collectively, but the inclusion herein of more than one insured shall not operate to increase the limit of the company's liability under the Contractors commercial general liability and automobile liability policies.
- (e) Notice of Cancellation or Change in Coverage Endorsement
This policy may not be canceled nor the coverage reduced by the company without 30 days' prior written notice of such cancellation or reduction in coverage to the Risk Manager, City of Lodi, 221 West Pine St., Lodi, CA 95240.

- (f) Continuity of Coverage
All policies shall be in effect on or before the first day of the Term of this Agreement. At least thirty (30) days prior to the expiration of each insurance policy, Contractor shall furnish a certificate(s) showing that a new or extended policy has been obtained which meets the minimum requirements of this Agreement. Contractor shall provide proof of continuing insurance on at least an annual basis during the Term. If Contractor's insurance lapses or is discontinued for any reason, Contractor shall immediately notify the City and immediately obtain replacement insurance. Contractor agrees and stipulates that any insurance coverage provided to the City of Lodi shall provide for a claims period following termination of coverage which is at least consistent with the claims period or statutes of limitations found in the California Tort Claims Act (California Government Code Section 810 et seq.).
- (g) Failure to Comply
If Contractor fails or refuses to obtain and maintain the required insurance, or fails to provide proof of coverage, the City may obtain the insurance. Contractor shall reimburse the City for premiums paid, with interest on the premium paid by the City at the maximum allowable legal rate then in effect in California. The City shall notify Contractor of such payment of premiums within thirty (30) days of payment stating the amount paid, the name(s) of the insurer(s), and rate of interest. Contractor shall pay such reimbursement and interest on the first (1st) day of the month following the City's notice. Notwithstanding any other provision of this Agreement, if Contractor fails or refuses to obtain or maintain insurance as required by this agreement, or fails to provide proof of insurance, the City may terminate this Agreement upon such breach. Upon such termination, Contractor shall immediately cease use of the Site or facilities and commence and diligently pursue the removal of any and all of its personal property from the site or facilities.
- (h) Verification of Coverage
Consultant shall furnish the City with a copy of the policy declaration and endorsement page(s), original certificates and amendatory endorsements or copies of the applicable policy language effecting coverage required by this clause. All certificates and endorsements are to be received and approved by the City before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Consultant's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time. **Failure to exercise this right shall not constitute a waiver of the City's right to exercise after the effective date.**
- (i) Self-Insured Retentions
Self-insured retentions must be declared to and approved by the City. The City may require the Consultant to provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.
- (j) Insurance Limits
The limits of insurance described herein shall not limit the liability of the Contractor and Contractor's officers, employees, agents, representatives or subcontractors. Contractor's obligation to defend, indemnify and hold the City and its officers, officials, employees, agents and volunteers harmless under the provisions of this paragraph is not limited to or restricted by any requirement in the Agreement for Contractor to procure and maintain a policy of insurance.
- (k) Subcontractors
Consultant shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Consultant shall ensure that City is an additional insured on insurance required from subcontractors
- (l) Claims Made Policies
If any of the required policies provide coverage on a claims-made basis:
1. The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
2. Insurance must be maintained and evidence of insurance must be provided for **at least** five (5) years after completion of the contract of work.
3. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the Consultant must purchase "extended reporting" coverage for a minimum of five (5) years after completion of contract work.
- (m) Qualified Insurer(s)
All insurance required by the terms of this Agreement must be provided by insurers licensed to do business in the State of California which are rated at least "A-, VI" by the AM Best Ratings Guide, and which are acceptable to the City. Non-admitted surplus lines carriers may be accepted provided they are included on the most recent list of California eligible surplus lines insurers (LESLI list) and otherwise meet City requirements.