



# CITY OF LODI

## CITY MANAGER'S SPECIAL REQUEST

**REQUEST TITLE:** Purchase of Budgeted Replacement Vehicle

**SUBMITTED BY:** Police Chief / Police Fleet Supervisor

**DATE:** March 19, 2026

**RECOMMENDED ACTION:** That the City Manager authorize the purchase of one 2026 Ford Police Interceptor AWD from Folsom Lake Ford, in the amount of \$58,565.44 and an additional \$24,281.67 for the installation of emergency and electronic equipment through Lehr of Sacramento, CA, for the total price of **\$82,847.11**.

**BACKGROUND INFORMATION:** This vehicle purchase and disposition is taking the place of car 05-016-17, a 2017 Ford Interceptor, which was budgeted and approved for replacement in the 2025/26 fiscal year.

The 2017 Ford Interceptor (05-016-17) is **9 years old** and has **106,954** miles as of 01/07/2026. The guidelines for replacement of this class of vehicle are 4 years / 90,000 miles. The total repair and maintenance cost on this vehicle to date are **\$30,365** and has an estimated value between \$1,000-\$3,000. After considering these factors, it is recommended that a replacement be purchased now.

**APPROVED FUNDING SOURCE:** Vehicle Replacement Fund

Submitted by:

Sean Blandford  
Police Fleet Coordinator

3-19-26

Date

\_\_\_\_\_  
Matt Sinclair  
Fleet Superintendent

Date

Approval of Funding Source:

\_\_\_\_\_  
Aaron Busch  
Acting City Manager

Date

Account Number: 64399100.77040

APPROVED: \_\_\_\_\_ DATE \_\_\_\_\_

Aaron Busch  
Acting City Manager



# MEMORANDUM FOR PURCHASE/DISPOSITION OF VEHICLE

**To:** Fleet Superintendent  
Assistant City Manager  
City Manager

**From:** Lt. Sean Blandford, Fleet Coordinator

**Date:** March 19, 2026

**Subject:** Request for Approval to Purchase and Disposal Replacement of Surplus Vehicle #05-16

Approval is requested to purchase the replacement for, and complete the disposition of, the following vehicle:

**Year** 2017 **Make** Ford **Model** Interceptor **Body Type** SUV

**Current Assignment** Dept. Police **Division** Operations

**City Vehicle No.** 05-016 **Lic. No.** 1522747 **VIN** 1FM5K8AR0HGB08144

**Current Odometer or Hour Meter Reading** 106,954 **Miles/Hours** (circle one)

**Replacement Guidelines for this Vehicle** Service Years 3-8 Mileage/Hours 80,000

**Additional Information** \_\_\_\_\_

**Estimated value (check one)**

No value or junk     <\$1,000     \$1,000-\$3,000     Other: \$ \_\_\_\_\_

**Planned method of disposition (check one)**

Intra-City Transfer     Sealed Bid     Off-site Auction     Trade-in     Dismantled, for Parts

*(Wrecked vehicles estimated to have only junk value shall be removed from City property by the most economical means.)*

**Fund to be credited:** Vehicle Replacement Fund 64300000.54391

Sean Blandford      3.19.26

Fleet Coordinator

Approved: \_\_\_\_\_ Date: \_\_\_\_\_  
Fleet Superintendent

Approved: \_\_\_\_\_ Date: \_\_\_\_\_  
Assistant City Manager

Approved: \_\_\_\_\_ Date: \_\_\_\_\_  
City Manager

Attachments for signature:  Title     Vehicle/Vessel Transfer Form     Release of Liability  
 (Other) \_\_\_\_\_

# Repair History Totals by VMRS

Date: 01/07/2026

Page: 1

Facility: 1 to 99999

Vehicle: 5-016-17

Date Range: 01/01/2016 - 01/07/2026

VMRS Major Range: 0 to 999

**Facility: 1**

VMRS Code	Quantity	Labor Hrs	Avg Time	Labor Cost	Parts Cost	Total Cost	Avg Cost	Percent
001 HEAT & AIR CONDITIONING	1	0.6	0.600	\$59.85	\$8.72	\$68.57	\$68.57	0.23%
002 BODY AND GLASS	5	7.04	1.408	\$935.11	\$1,587.26	\$2,522.37	\$504.47	8.31%
003 ELEC, INSTRM, LIGHT & CHASSIS	7	2.65	0.379	\$265.00	\$1,014.07	\$1,279.07	\$182.72	4.21%
004 BATTERY, CHRG & STARTING	7	3.44	0.491	\$327.20	\$778.89	\$1,106.10	\$158.01	3.64%
005 COOLING	5	7.6	1.520	\$1,011.56	\$346.43	\$1,357.99	\$271.60	4.47%
006 FUEL	1	4.3	4.300	\$403.56	\$295.59	\$699.15	\$699.15	2.30%
007 TRANS(MAIN/AUX) PTO/CLUTC	1	1.07	1.070	\$142.42	\$43.28	\$185.69	\$185.69	0.61%
008 EMISSION CONTROL	3	11.191	3.730	\$1,406.20	\$79.46	\$1,485.66	\$495.22	4.89%
009 EXHAUST	1	0	0.000	\$0.00	\$1,570.75	\$1,570.75	\$1,570.75	5.17%
010 ENGINE	4	6.56	1.640	\$654.36	\$192.22	\$846.58	\$211.64	2.79%
011 TIRES AND WHEELS	21	14.016	0.667	\$1,444.85	\$2,354.28	\$3,799.12	\$180.91	12.51%
013 BRAKES	5	12.73	2.546	\$1,243.86	\$2,194.42	\$3,438.28	\$687.66	11.32%
014 SPECIAL EQUIPMENT	4	7.92	1.980	\$993.18	\$605.06	\$1,598.24	\$399.56	5.26%
015 STEERING AND SUSPENSION	5	2.45	0.490	\$275.86	\$437.85	\$713.71	\$142.74	2.35%
019 MISCELLANEOUS	34	15.04	0.442	\$1,676.70	\$601.03	\$2,277.74	\$66.99	7.50%
020 FILTERS	1	0	0.000	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
066 PREVENTATIVE MAINTENANCE	21	46.624	2.220	\$5,345.57	\$2,070.61	\$7,416.17	\$353.15	24.42%
<b>Facility 1 Total</b>	<b>126</b>	<b>143.231</b>	<b>1.137</b>	<b>\$16,185.27</b>	<b>\$14,179.91</b>	<b>\$30,365.18</b>	<b>\$240.993</b>	<b>100%</b>

PM COST: 7,416.17

REPAIR COST: 22,949.01

TOTAL REPAIRS: 30,365.18

CURRENT MILEAGE: 106,954

YEAR: 2017

PRICE QUOTATION  
FOLSOM LAKE FORD  
12755 FOLSOM BLVD.  
FOLSOM, CA 95630  
(916) 351-4202 - Direct

Date: 2/10/2026

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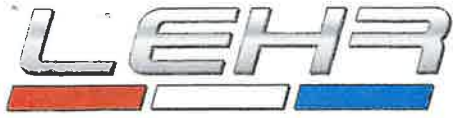
To: Lieutenant Sean Blandford / Lodi Police Department / Patrol Vehicle  
From: Mark A. Paoli / Fleet Director / Folsom Lake Ford  
Subject: Pricing for 2026 Ford Interceptor (State of California Contract #1-22-23-14C)

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\$49,313.00 - Bid Price (2026 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Eng)  
2,025.00 - L.A.P.D. Paint Scheme (CAL)  
930.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)  
911.00 - Spot Lamps - Dual Whelen LED (51V)  
475.00 - Rear Lighting Solution (66C)  
84.00 - Rear-Door Controls Inoperable - Locks/Handles/Windows (68G)  
52.00 - Keyed Alike - Code 1284X (59B)  
0.00 - Police Interceptor Badge Delete (16D)  
\$53,790.00 - Selling Price (Agate Black Metallic Paint w/Four White Doors & Roof)  
85.00 - Documentation Fee  
\$53,875.00 - Subtotal  
4,444.69 - Sales Tax (8.25%) Subject to Change  
200.00 - Delivery to Lodi, CA  
37.00 - DMV Electronic Filing Fee  
8.75 - California Tire Fee  
\$58,565.44 - Total Price (EACH) F.O.B. Lodi, CA

Payment Terms: \$500.00 Discount Per Vehicle for Payment Within 20 Days / Net 30

Included: Ballistic Door Panels (Level III+), BLIS (Blind Spot Monitoring with Cross Traffic Alert), Dark Car Feature, Ford Pro Upfit Integration Feature, Ford Telematics (Includes Complimentary Two-Year Subscription), Front License Plate Bracket, Noise Suppression, Police Engine Idle Feature, Police Perimeter Alert, Police Pursuit Mode, Power Passenger Seat (4-Way), Red/White Dome Lamp In Cargo Area, Rear Auxiliary Air Conditioning, Rear View Camera with Washer (Displayed In 8" Center Stack Screen) Includes On-Demand Feature, Remote Keyless Entry with Four Keys and FOBs, Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - Includes Wiring), Upfitter Switches(4) Mounted on Steering Wheel and 5yr/100k/0ded Powertrain Warranty.



# Sales Quote

Page: 1

631 North Market Blvd, Suite N Sacramento, CA 95834  
 Phone: 916-407-1888 Fax: 916-646-6656

Quote Number: 58937  
 Document Date: 3/17/2026  
 Terms: Net 30  
 Payment Method:

Sell: Lodi Police Department  
 To: Candice Alaniz  
 215 W Elm Street  
 Lodi, CA 95241  
 Phone:

Ship: Lodi Police Department  
 To: Lt. Nelson  
 215 W ELM ST  
 LODI, CA 95240-2001  
 Phone: 209-333-6722

Ship Via: Installation at Lehr  
 Tax Ident. Type: Legal Entity  
 Customer ID: 50888  
 SalesPerson: Mike Williams

**Vehicle Information:**

2026 FORD PIU

**PRICES ARE VALID FOR 30 DAYS FROM DATE OF QUOTE UNLESS OTHERWISE SPECIFIED**

Item No.	Description	Quantity	Unit Price	Total Price
	2026 Ford PIU- Patrol			
	<u>Front End Equipment</u>			
BK2019ITU20	Setina PB450L4 Lighted Push Bumper ION Trio R/B/W 2020-2027 Utility	1	1,002.15	1,002.15
SA315P	Whelen Siren Speaker 100W	1	199.99	199.99
SAK75P	Whelen, Speaker Bracket, Fits 2025 Ford PIU, Passenger Side Grille	1	37.10	37.10
	OEM 66A Headlight Package			
CEM16	Whelen Core WCX 16 Output Expansion Module	1	204.40	204.40
LH-CORE-PIU	LEHR Core Harness, PIU to use Expansion Module	1	575.00	575.00
I	Installation Charges	9	140.00	1,260.00
	<u>Roof Equipment</u>			
BJ2DEDE-LEHR	Whelen, Liberty II WCX Light Bar 54" W/IJ500ST	1	2,627.00	2,627.00
STPKT105	Whelen Lightbar Strap Kit, Fits 2020+ Utility	1	85.40	85.40
NMO-K-DS	3/4" Hole NMO Style Mount w/17' DS Coax	1	29.64	29.64
	Install CS Antennas			
I	Installation Charges	3.5	140.00	490.00
	<u>Drivers Compartment Equipment</u>			
C-VS-1210-INUT	Havis, Mid-Height Angled Console, Fits 2020-25 Ford Interceptor Utility	1	435.20	435.20
CUP2-1001	Havis 4" Internal Self-Adjusting Double Cup Holder	1	58.40	58.40
C-AP-0645-L	Havis 6" Accessory Pocket w/Hinged Lid and Lock, 4.5" Deep	1	164.00	164.00
C-EB40-CCS-1P	Havis 4" FP Fits Cencom CCSRN, CCSRNTA, MPC03	1	32.00	32.00
C-EB30-CH7-1P	Havis 3" FP Fits M/A-Com CH-721	1	28.00	28.00
C-FP-3	Havis, 3" Filler Plate	1	13.60	13.60
C-FP-2	Havis, 2" Filler Plate	2	12.00	24.00



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To: Candice Alaniz
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Lodi, CA 95241
Phone:

Ship Lodi Police Department
To: Lt. Nelson
215 W ELM ST
LODI, CA 95240-2001
Phone: 209-333-6722

Ship Via Installation at Lehr Customer ID 50888
Tax Ident. Type Legal Entity SalesPerson Mike Williams

Vehicle Information:

2026 FORD PIU

PRICES ARE VALID FOR 30 DAYS FROM DATE OF QUOTE UNLESS OTHERWISE SPECIFIED

Table with 5 columns: Item No., Description, Quantity, Unit Price, Total Price. Contains multiple rows of equipment and installation details.



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Page: 3

631 North Market Blvd, Suite N Sacramento, CA 95834  
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Phone: 209-333-6722

Ship Via Installation at Lehr Customer ID 50888  
Tax Ident. Type Legal Entity SalesPerson Mike Williams

### Vehicle Information:

2026 FORD PIU

**PRICES ARE VALID FOR 30 DAYS FROM DATE OF QUOTE UNLESS OTHERWISE SPECIFIED**

Item No.	Description	Quantity	Unit Price	Total Price
C399	Whelen Cencom Core WCX Remote Siren & Control Center	1	1,109.00	1,109.00
C399SP	Whelen, SCANport Kit For C399	1	132.30	132.30
CCTL7	Whelen Core WCX 21 Push-Buttons & 4-Position Slide Control Head	1	331.10	331.10
LPH-1415T-PIU-20-25	LEHR Power Harness 14 Hot & 15 Timed Circuits - 2020+ PI SUV	1	998.00	998.00
VTX609B	Whelen Vertex Super-LED Omni Directional Lighthouse Blue	2	83.95	167.90
VTXADAPT	Whelen, Twist In Adapter	2	11.20	22.40
	Rear Tail Lights w/ OEM Back Flash Integration			
	OEM 66C TailLight Package			
	Customer Supplied Materials			
	Install CS Cradlepoint Modem			
	Axon Door Triggers			
I	Installation Charges	14.5	140.00	2,030.00
INSTALL	Install Materials	1	150.00	150.00
F	Shipping Charges	1	270.00	270.00

Agency Approval

Name: \_\_\_\_\_

Auth. Signature: \_\_\_\_\_

<b>Sub-Total</b>	<b>22,451.61</b>
Total Tax	1830.06
<b>Total:</b>	<b>24,281.67</b>

PLEASE READ: No returns without approval and an RMA# will be accepted. All shortages, damage, or return claims must be made within 10 days of invoice date. NO EXCEPTIONS. A copy of the invoice and RMA paperwork must be shipped with returns. All return orders or cancellations are subject to a 25% restocking fee plus freight. Any change orders made 60 days prior to the installation date may be subject to a production delay and pricing changes. PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE.