

RESOLUTION NO. 2023-_____

A RESOLUTION OF THE LODI CITY COUNCIL AUTHORIZING THE
PURCHASE OF THIRTEEN DELL NETWORK SWITCHES FOR REFRESH OF
DATA CENTER NETWORK FROM SIDEPATH, INC., OF LAGUNA HILLS

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WHEREAS, the City's current Data Center network has reached end of life with the manufacturer and is marked for replacement as part of the City's cyber-infrastructure replacement schedule; and

WHEREAS, City staff evaluated latest technology in network switches from Dell, Inc., and with support from Dell engineers and Data Center architects determined the best options for direct replacement of current infrastructure. Staff chose Dell EMC Switch with five-year Dell Pro-support and warranty; and

WHEREAS, the purchase of the appliance is done through a value-added reseller (VAR), SidePath, Inc., since Dell Datacenter Services does not sell this product directly to customers; and

WHEREAS, in accordance with Lodi Municipal Code Section 3.20.077, the Information Technology Manager has the ability to acquire electronic hardware through negotiation, requests for proposal or competitive bids and award based on "best value" criteria. The Information Technology Manager has selected to utilize the negotiation method for acquiring the thirteen Dell EMC Network Switches for the following reasons:

- IT manufacturers will work with one VAR when creating quotes for products for a single customer.
- Other VARs will not quote a product from the same manufacturer if a prior quote has already been created for a competing VAR for a single customer.

WHEREAS, staff recommends the purchase of thirteen Dell EMC Network Switches and five years Dell ProSupport, from Dell value added reseller, SidePath, Inc., in an amount not to exceed \$187,000.

NOW, THEREFORE, BE IT RESOLVED that the Lodi City Council does hereby authorize the purchase of thirteen Dell EMC Network Switches and five years Dell ProSupport from SidePath, Inc., a California corporation, of Laguna Hills, California, in amount not to exceed \$187,000 (64299000.77030); and

BE IT FURTHER RESOLVED that the City Manager, or designee, is authorized to sign and issue such documents as necessary to facilitate the purchase of the thirteen Dell EMC Network Switches and five years Dell ProSupport; and

BE IT FURTHER RESOLVED, pursuant to Section 6.3q for the City Council Protocol Manual (adopted 11/6/19), Resolution No. 2019-223), the City Attorney is hereby authorized to make minor revisions to the above-referenced document(s) that do not alter the compensation or term, and to make clerical corrections as necessary.

Dated: November 15, 2023

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I hereby certify that Resolution No. 2023-____ was passed and adopted by the City Council of the City of Lodi in a regular meeting held November 15, 2023, by the following vote:

AYES: COUNCIL MEMBERS –

NOES: COUNCIL MEMBERS –

ABSENT: COUNCIL MEMBERS –

ABSTAIN: COUNCIL MEMBERS –

OLIVIA NASHED
City Clerk