

RESOLUTION NO. 2024-_____

A RESOLUTION OF THE LODI CITY COUNCIL AUTHORIZING THE CITY MANAGER TO PURCHASE THE LICENSE FOR ARMIS ESSENTIALS ASSET VULNERABILITY MANAGEMENT FROM EPLUS TECHNOLOGY, INC., OF ROCKLIN

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WHEREAS, as part of the City's efforts to maintain a strong cyber-security profile and improve the protection of City network assets, I.T. staff utilize various methods of monitoring cyber activity; and

WHEREAS, network monitoring tools provide a real-time view of network traffic, revealing suspicious activity and potential breaches; and

WHEREAS, Armis complements traditional monitoring by offering in-depth asset discovery, behavior analysis, and risk mitigation capabilities, particularly valuable for protecting a wide range of connected devices (IoT – Internet of Things, OT – Operational Technology, IT – Information Technology); and

WHEREAS, the purchase of the application is done through a value- added reseller (VAR) EPLUS since Armis does not sell this product directly to customers; and

WHEREAS, in accordance with Lodi Municipal Code Section 3.20.077, the Information Technology Manager has the ability to acquire electronic hardware through negotiation, requests for proposal or competitive bids and award based on "best value" criteria. The Information Technology Manager has selected to utilize the negotiation method for acquiring the Cisco Email filtering service for the following reasons:

- IT manufacturers will work with one VAR when creating quotes for products for a single customer.
- Other VARs will not quote a product from the same manufacturer if a prior quote had already been created for a competing VAR for a single customer.

WHEREAS, staff recommends the purchase of the license for Armis Essentials Asset Vulnerability Management by Armis from Eplus Inc., in the amount of \$78,000.

NOW, THEREFORE, BE IT RESOLVED that the Lodi City Council does hereby authorize the purchase of Armis Essentials Asset Vulnerability Management from EPLUS of Rocklin, in the amount of \$78,000 (10020400.72450) with unspent funds rolling to FY24/25; and

BE IT FURTHER RESOLVED, pursuant to Section 6.3q of the City Council Protocol Manual (Res. No. 2019-223), the City Attorney is hereby authorized to make minor revisions to the above-referenced document(s) that do not alter the compensation or term, and to make clerical corrections as necessary.

Date: May 15, 2024

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I hereby certify that Resolution No. 2024 -____ was passed and adopted by the Lodi City Council in a regular meeting held May 15, 2024, by the following vote:

AYES: COUNCIL MEMBERS –

NOES: COUNCIL MEMBERS –

ABSENT: COUNCIL MEMBERS –

ABSTAIN: COUNCIL MEMBERS –

OLIVIA NASHED
City Clerk

2024-_____