



CITY OF LODI

CITY MANAGER'S SPECIAL REQUEST

REQUEST TITLE: Purchase of Budgeted Replacement Vehicle

SUBMITTED BY: Police Chief / Police Fleet Supervisor

DATE: August 20, 2025

RECOMMENDED ACTION: That the City Manager authorize the purchase of one 2025 Chevrolet Equinox from Sanborn Chevrolet of Lodi, CA, in the amount of \$36,348.02, an additional \$4,997.95 for the purchase of a Harris Mobile Radio from Dailey-Wells Communications, Inc., and an additional \$7,615.16 for the installation of emergency and electronic equipment through Lehr Auto, CA, for the total price of **\$48,961.13**.

BACKGROUND INFORMATION: This vehicle purchase and disposition is taking the place of car 05-104, a 2015 Chevrolet Malibu. This replacement was budgeted for and approved for replacement in the 2025/2026 fiscal year budget.

The 2015 Chevy Malibu (05-104) is **10 years old** and has **84,258** miles as of 8/20/2025. The guidelines for replacement of this class of vehicle are 3-8 years / 80,000 miles. The total repair and maintenance costs on this vehicle to date are **\$14,019.90**, and it has an estimated value of \$4,000-\$6,000. After considering these factors, it is recommended that a replacement be purchased now.

APPROVED FUNDING SOURCE: Vehicle Replacement Fund

Submitted by:


Sean Blandford
Police Fleet Coordinator

8.20.25
Date

Matt Sinclair
Fleet Supervisor

Date

Assistant City Manager -
Approval of Funding Source:

Christina Jaromay
Interim Assistant City Manager

Date

Account Number: 64399100.77040

APPROVED: _____ DATE _____

James Lindsay
City Manager



MEMORANDUM FOR PURCHASE/DISPOSITION OF VEHICLE

To: Fleet Superintendent
Assistant City Manager
City Manager
From: Lt. Sean Blandford, Police Fleet Coordinator
Date: August 20, 2025
Subject: Request for Approval to Purchase and Disposal Replacement of Surplus Vehicle # 05-104

Approval is requested to purchase the replacement for, and complete the disposition of, the following vehicle:

Year 2015 **Make** Chevrolet **Model** Malibu **Body Type** Sedan

Current Assignment Dept. Police **Division** Support Services

City Vehicle No. 05-104 **Lic. No.** 7PYE803 **VIN** 1G11D5SL6FF150044

Current Odometer or Hour Meter Reading 84,258 **Miles/Hours** (circle one)

Replacement Guidelines for this Vehicle Service Years 3-8 Mileage/Hours 80,000

Additional Information _____

Estimated value (check one)


No value or junk <\$1,000 \$1,000-\$3,000 Other: \$4000-8000

Planned method of disposition (check one)

Intra-City Transfer Sealed Bid Off-site Auction Trade-in Dismantled, for Parts

(Wrecked vehicles estimated to have only junk value shall be removed from City property by the most economical means.)

Fund to be credited: Vehicle Replacement Fund 64300000.54391

 8-20-25

Police Fleet Coordinator

Approved: _____ Date: _____
Fleet Superintendent

Approved: _____ Date: _____
Assistant City Manager

Approved: _____ Date: _____
City Manager

Attachments for signature: Title Vehicle/Vessel Transfer Form Release of Liability
 (Other) _____



CITY OF LODI, CA
VEHICLE REPAIR HISTORY REPORT

DATE 08/14/2025
TIME 2:19 pm
ID: 1-32/RRV
PAGE 1

FACILITY: 00001

STARTING VMRS CODE: 000-000-000
ENDING VMRS CODE: 999-999-999

DATE: First
DATE: Last

VEHICLE: 05-104
VEHICLE: 05-104

METER: Standard Meter SUBTOTALS OF VMRS CODES FOR FACILITY > 00001

VMRS CODE	QUANTITY	LABOR HRS	LABOR COST	PARTS COST	TOTAL COST	PERCENT	PERIOD : CURRENT	TOT COST /METER
002	3	1.62	305.62	255.39	561.01	4.00%		0.1361
003	8	6.69	895.71	1,262.44	2,158.15	15.39%		0.5237
004	3	4.09	407.98	412.00	819.98	5.85%		0.1990
006	2	2.39	224.30	295.83	520.13	3.71%		0.1262
007	1	3.75	499.13	0.00	499.13	3.56%		0.1211
008	8	7.01	887.83	138.43	1,026.26	7.32%		0.2490
010	2	5.05	672.16	312.02	984.18	7.02%		0.2388
011	7	5.98	692.61	1,249.24	1,941.85	13.85%		0.4712
013	2	0.00	15.98	131.92	147.90	1.05%		0.0359
014	1	4.09	544.38	0.00	544.38	3.88%		0.1321
019	23	7.31	825.42	213.91	1,039.33	7.41%		0.2522
021	2	0.00	0.00	0.00	0.00	0.00%		0.0000
066	16	28.26	3,096.20	681.40	3,777.60	26.94%		0.9167
Total	78	76.24	9,067.32	4,952.58	14,019.90	100.00%		3.4021

PM COST: \$3,777.60
REPAIR COST: \$10,242.30
TOTAL REPAIRS: \$14,019.90
CURRENT MILEAGE: 79,744
YEAR: 2015

*OK, 258005 of
8/20/2025 Verification*



Invoice #: 127715

Invoice date: 08/15/2025

2026 Chevrolet Equinox

VIN: 3GNAXHEG1TL127715

Total Due: \$36,348.02

Please see retail installment contract for itemization of fees and taxes

Please remit to:

Sanborn Chevrolet
1210 S. Cherokee Ln.
Lodi, CA 95240

SANBORN CHEVROLET, INC.

1210 South Cherokee Lane • Lodi, California 95240
(209) 334-5000 sanbornchevrolet.com

RETAIL INSTALLMENT SALE CONTRACT – SIMPLE FINANCE CHARGE (WITH ARBITRATION PROVISION)

Buyer Name and Address (Including County and Zip Code) CITY OF LODI 215 W ELM ST LODI CA 95240 SAN JOAQUIN Cell: (916) 487-4318 Email:	Co-Buyer Name and Address (Including County and Zip Code) N/A Cell: N/A Email: N/A	Seller-Creditor (Name and Address) SANBORN CHEVROLET, INC. 1210 S. CHEROKEE LANE LODI CA 95240 SAN JOAQUIN
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You, the Buyer (and Co-Buyer, if any), may buy the vehicle below for cash or on credit. By signing this contract, you choose to buy the vehicle on credit under the agreements on the front and back of this contract. You agree to pay the Seller - Creditor (sometimes "we" or "us" in this contract) the Amount Financed and Finance Charge in U.S. funds according to the payment schedule below. We will figure your finance charge on a daily basis. The Truth-In-Lending Disclosures below are part of this contract.

New/Used	Year	Make and Model	Odometer	Vehicle Identification Number	Primary Use For Which Purchased
NEW	2025	CHEVROLET TRUCK EQUINOX	5	3GNAXHEG1TL127715	Personal, family, or household unless otherwise indicated below <input type="checkbox"/> business or commercial

FEDERAL TRUTH-IN-LENDING DISCLOSURES

ANNUAL PERCENTAGE RATE	FINANCE CHARGE	Amount Financed	Total of Payments	Total Sale Price
The cost of your credit as a yearly rate.	The dollar amount the credit will cost you.	The amount of credit provided to you or on your behalf.	The amount you will have paid after you have made all payments as scheduled.	The total cost of your purchase on credit, including your down payment of
0.00%	\$ 0.00(e)	\$ 36348.00(e)	\$ 36348.00(e)	\$ 36348.00(e)

(e) means an estimate

YOUR PAYMENT SCHEDULE WILL BE:

Number of Payments:	Amount of Payments:	When Payments Are Due:
One Payment of	\$ N/A	
One Payment of	\$ N/A	
One Payment of	\$ N/A	
	\$ N/A	beginning
	\$ 36348.00	08/15/2025
One final payment	\$ N/A	

Late Charge. If payment is not received in full within 10 days after it is due, you will pay a late charge of 5% of the part of the payment that is late.
Prepayment. If you pay early, you may be charged a minimum finance charge.
Security interest. You are giving a security interest in the vehicle being purchased.
Additional Information: See this contract for more information including information about nonpayment, default, any required repayment in full before the scheduled date, minimum finance charges, and security interest.

ITEMIZATION OF THE AMOUNT FINANCED (Seller may keep part of the amounts paid to others.)

1. Total Cash Price	
A. Cash Price of Motor Vehicle and Accessories	\$ 32097.00(A)
1. Cash Price Vehicle	\$ 32097.00
2. Cash Price Accessories	\$ N/A
3. Other (Nontaxable) Describe N/A	\$ N/A
4. Other (Nontaxable) Describe N/A	\$ N/A
B. Document Processing Charge (not a governmental fee)	\$ 85.00(B)
C. Emissions Testing Charge (not a governmental fee)	\$ N/A(C)
D. (Optional) Theft Deterrent Device(s)	
1. (paid to) N/A	\$ N/A(D1)
2. (paid to) N/A	\$ N/A(D2)
3. (paid to) N/A	\$ N/A(D3)
E. (Optional) Surface Protection Product(s)	
1. (paid to) N/A	\$ N/A(E1)
2. (paid to) N/A	\$ N/A(E2)
F. EV Charging Station (paid to) N/A	\$ N/A(F)
G. Sales Tax (on taxable items in A through F)	\$ 2729.27(G)
H. Electronic Vehicle Registration or Transfer Charge (not a governmental fee) (paid to) MVSC	\$ 35.00(H)
I. (Optional) Service Contract(s)	
1. (paid to) N/A	\$ N/A(I1)
2. (paid to) N/A	\$ N/A(I2)
3. (paid to) N/A	\$ N/A(I3)
4. (paid to) N/A	\$ N/A(I4)
5. (paid to) N/A	\$ N/A(I5)
J. Prior Credit or Lease Balance (e) paid by Seller to N/A	\$ N/A(J)
(see downpayment and trade-in calculation)	
K. Prior Credit or Lease Balance (e) paid by Seller to N/A	\$ N/A(K)
(see downpayment and trade-in calculation)	
L. (Optional) Debt Cancellation Agreement or Guaranteed Asset Protection Waiver	\$ N/A(L)
M. (Optional) Used Vehicle Contract Cancellation Option Agreement	\$ N/A(M)
N. Other paid to N/A For N/A	\$ N/A(N)
O. Other paid to N/A For N/A	\$ N/A(O)
Total Cash Price (A through O)	\$ 35946.27(1)
2. Amounts Paid to Public Officials	
A. Vehicle License Fees ESTIMATED	\$ 214.00(A)
B. Registration/Transfer/Titling Fees ESTIMATED	\$ 279.00(B)
C. California Tire Fees	\$ 8.75(C)
D. Other N/A	\$ N/A(D)
Total Official Fees (A through D)	\$ 501.75(2)

STATEMENT OF INSURANCE

NOTICE. No person is required as a condition of financing the purchase of a motor vehicle to purchase or negotiate any insurance through a particular insurance company, agent or broker. You are not required to buy any other insurance to obtain credit. Your decision to buy or not buy other insurance will not be a factor in the credit approval process.

Vehicle Insurance

	Term	Premium
\$ N/A Ded. Comp., Fire & Theft	N/A Mos	\$ N/A
\$ N/A Ded. Collision	N/A Mos	\$ N/A
Bodily Injury \$ N/A Limits	N/A Mos	\$ N/A
Property Damage \$ N/A Limits	N/A Mos	\$ N/A
Medical N/A	N/A Mos	\$ N/A
N/A	N/A Mos	\$ N/A
Total Vehicle Insurance Premiums		\$ N/A

UNLESS A CHARGE IS INCLUDED IN THIS AGREEMENT FOR PUBLIC LIABILITY OR PROPERTY DAMAGE INSURANCE, PAYMENT FOR SUCH COVERAGE IS NOT PROVIDED BY THIS AGREEMENT.

You may buy the physical damage insurance this contract requires (see back) from anyone you choose who is acceptable to us. You may also provide the physical damage insurance through an existing policy owned or controlled by you that is acceptable to us. You are not required to buy any other insurance to obtain credit.

Buyer X _____
Co-Buyer X N/A
Seller X SANBORN CHEVROLET, INC. BY _____

OPTIONAL DEBT CANCELLATION AGREEMENT OR GUARANTEED ASSET PROTECTION WAIVER.

A debt cancellation agreement or guaranteed asset protection waiver (GAP waiver) is not required to obtain credit and will not be provided unless you sign below and agree to pay the extra charge. If you choose to buy debt cancellation or a GAP waiver, the charge is shown in item 1L of the Itemization of Amount Financed. See your agreement for details on the terms and conditions it provides. It is a part of this contract.

Term N/A Mos. N/A
 Name of Agreement _____

I want to buy a debt cancellation agreement or GAP waiver.

Buyer Signs X _____

OPTIONAL SERVICE CONTRACT(S)

You want to purchase the service contract(s) written with the following company(ies) for the term(s) shown below for the charge(s) shown in item 1I.

I1 Company N/A	Term N/A Mos. or N/A Miles
I2 Company N/A	Term N/A Mos. or N/A Miles
I3 Company N/A	Term N/A Mos. or N/A Miles
I4 Company N/A	Term N/A Mos. or N/A Miles
I5 Company N/A	Term N/A Mos. or N/A Miles

Buyer X _____

Trade-In Vehicle(s)

1. Vehicle 1	
Year N/A	Make N/A
Model N/A	Odometer N/A
VIN N/A	
a. Agreed Value of Property	\$ N/A
b. Buyer/Co-Buyer Retained Trade Equity	\$ N/A
c. Agreed Value of Property Being Traded-In (a-b)	\$ N/A
d. Prior Credit or Lease Balance	\$ N/A
e. Net Trade-In (c-d) (must be ≥ 0 for buyer/co-buyer to retain equity)	\$ N/A
2. Vehicle 2	
Year N/A	Make N/A
Model N/A	Odometer N/A
VIN N/A	

3. Amount Paid to Insurance Companies (Total premiums from Statement of Insurance) \$ _____ (3)
 4. State Emissions Certification Fee or State Emissions Exemption Fee \$ _____ (4)
 5. Subtotal (1 through 4) \$ 36348.00 (5)
 6. Total Downpayment
 A. Total Agreed Value of Property Being Traded-In (see Trade-In Vehicle(s)): \$ _____ (A)
 Vehicle 1 \$ _____ Vehicle 2 \$ _____
 B. Total Less Prior Credit or Lease Balance (e) \$ _____ (B)
 Vehicle 1 \$ _____ Vehicle 2 \$ _____
 C. Total Net Trade-In (A-B) \$ _____ (C)
 Vehicle 1 \$ _____ Vehicle 2 \$ _____
 D. Deferred Downpayment Payable to Seller \$ _____ (D)
 E. Manufacturer's Rebate \$ _____ (E)
 F. Other \$ _____ (F)
 G. Other \$ _____ (G)
 H. Other \$ _____ (H)
 I. Cash, Cash Equivalent, Check, Credit Card, or Debit Card \$ _____ (I)
 Total Downpayment (C through I) \$ 6000.00 (6)
 (If negative, enter zero on line 6 and enter the amount less than zero as a positive number on line 1J and/or 1K above)
 7. Amount Financed (5 less 6) \$ 36348.00 (7)

a. Agreed Value of Property \$ _____ N/A
 b. Buyer/Co-Buyer Retained Trade Equity \$ _____ N/A
 c. Agreed Value of Property Being Traded-In (a-b) \$ _____ N/A
 d. Prior Credit or Lease Balance \$ _____ N/A
 e. Net Trade-In (c-d) (must be ≥ 0 for buyer/co-buyer to retain equity) \$ _____ N/A
 Total Agreed Value of Property Being Traded-In (1c+2c) \$ _____ N/A
 Total Prior Credit or Lease Balance (1d+2d) \$ _____ N/A
 Total Net Trade-In (1e+2e) \$ _____ N/A
 (*See item 6A-6C in the Itemization of Amount Financed)

Agreement to Arbitrate: By signing below, you agree that, pursuant to the Arbitration Provision on the reverse side of this contract, you or we may elect to resolve any dispute by neutral, binding arbitration and not by a court action. See the Arbitration Provision for additional information concerning the agreement to arbitrate.

OPTION: You pay no finance charge if the Amount Financed, item 7, is paid in full on or before _____, Year _____. SELLER'S INITIALS _____

Buyer Signs X BY: N/A
 Co-Buyer Signs X N/A

Trade-In Payoff Agreement: Seller relied on information from you and/or the lienholder or lessor of your trade-in vehicle(s) to arrive at the payoff amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s). You understand that the amount quoted is an estimate. Seller agrees to pay the payoff amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s) to the lienholder or lessor of the trade-in vehicle(s), or its designee. If the actual payoff amount is more than the amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s), you must pay the Seller the excess on demand. If the actual payoff amount is less than the amount shown as the Prior Credit or Lease Balance in Trade-In Vehicle(s), Seller will refund to you any overage Seller receives from your prior lienholder or lessor. Except as stated in the "NOTICE" on the back of this contract, any assignee of this contract will not be obligated to pay the Prior Credit or Lease Balance shown in Trade-In Vehicle(s) or any refund. You agree to sign or provide any documents Seller reasonably requires to effect the transfer of the Trade-In Vehicle to Seller or its designee.

Buyer Signature X _____ Co-Buyer Signature X _____

AUTO BROKER FEE DISCLOSURE

If this contract reflects the retail sale of a new motor vehicle, the sale is not subject to a fee received by an autobroker from us unless the following box is checked:

Name of autobroker receiving fee, if applicable: _____

HOW THIS CONTRACT CAN BE CHANGED. This contract contains the entire agreement between you and us relating to this contract. Any change to the contract must be in writing and both you and we must sign it. No oral changes are binding.

Buyer Signs X _____ Co-Buyer Signs X _____

SELLER'S RIGHT TO CANCEL If Buyer and Co-Buyer sign here, the provisions of the Seller's Right to Cancel section on the back giving the Seller the right to cancel if Seller is unable to assign this contract to a financial institution will apply.

Buyer X _____ Co-Buyer X _____

THE MINIMUM PUBLIC LIABILITY INSURANCE LIMITS PROVIDED IN LAW MUST BE MET BY EVERY PERSON WHO PURCHASES A VEHICLE. IF YOU ARE UNSURE WHETHER OR NOT YOUR CURRENT INSURANCE POLICY WILL COVER YOUR NEWLY ACQUIRED VEHICLE IN THE EVENT OF AN ACCIDENT, YOU SHOULD CONTACT YOUR INSURANCE AGENT.

WARNING:
 YOUR PRESENT POLICY MAY NOT COVER COLLISION DAMAGE OR MAY NOT PROVIDE FOR FULL REPLACEMENT COSTS FOR THE VEHICLE BEING PURCHASED. IF YOU DO NOT HAVE FULL COVERAGE, SUPPLEMENTAL COVERAGE FOR COLLISION DAMAGE MAY BE AVAILABLE TO YOU THROUGH YOUR INSURANCE AGENT OR THROUGH THE SELLING DEALER. HOWEVER, UNLESS OTHERWISE SPECIFIED, THE COVERAGE YOU OBTAIN THROUGH THE DEALER PROTECTS ONLY THE DEALER, USUALLY UP TO THE AMOUNT OF THE UNPAID BALANCE REMAINING AFTER THE VEHICLE HAS BEEN REPOSSESSED AND SOLD.
 FOR ADVICE ON FULL COVERAGE THAT WILL PROTECT YOU IN THE EVENT OF LOSS OR DAMAGE TO YOUR VEHICLE, YOU SHOULD CONTACT YOUR INSURANCE AGENT.
 THE BUYER SHALL SIGN TO ACKNOWLEDGE THAT HE/SHE UNDERSTANDS THESE PUBLIC LIABILITY TERMS AND CONDITIONS.

S/S X BY: _____ X N/A

Notice to buyer: (1) Do not sign this agreement before you read it or if it contains any blank spaces to be filled in. (2) You are entitled to a completely filled in copy of this agreement. (3) You can prepay the full amount due under this agreement at any time. (4) If you default in the performance of your obligations under this agreement, the vehicle may be repossessed and you may be subject to suit and liability for the unpaid indebtedness evidenced by this agreement.

If you have a complaint concerning this sale, you should try to resolve it with the seller. Complaints concerning unfair or deceptive practices or methods by the seller may be referred to the city attorney, the district attorney, or an investigator for the Department of Motor Vehicles, or any combination thereof. After this contract is signed, the seller may not change the financing or payment terms unless you agree in writing to the change. You do not have to agree to any change, and it is an unfair or deceptive practice for the seller to make a unilateral change.

Buyer Signature X BY: _____ Co-Buyer Signature X _____

The Annual Percentage Rate may be negotiable with the Seller. The Seller may assign this contract and retain its right to receive a part of the Finance Charge.

THERE IS NO COOLING-OFF PERIOD UNLESS YOU OBTAIN A CONTRACT CANCELLATION OPTION
 California law does not provide for a "cooling-off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract simply because you change your mind, decide the vehicle costs too much, or wish you had acquired a different vehicle. After you sign below, you may only cancel this contract with the agreement of the seller or for legal cause, such as fraud. However, California law does require a seller to offer a two-day contract cancellation option on used vehicles with a purchase price of less than forty thousand dollars (\$40,000), subject to certain statutory conditions. This contract cancellation option requirement does not apply to the sale of a recreational vehicle, a motorcycle, or an off-highway motor vehicle subject to identification under California law. See the vehicle contract cancellation option agreement for details.

YOU AGREE TO THE TERMS OF THIS CONTRACT. YOU CONFIRM THAT BEFORE YOU SIGNED THIS CONTRACT, WE GAVE IT TO YOU, AND YOU WERE FREE TO TAKE IT AND REVIEW IT. YOU ACKNOWLEDGE THAT YOU HAVE READ BOTH SIDES OF THIS CONTRACT, INCLUDING THE ARBITRATION PROVISION ON THE REVERSE SIDE, BEFORE SIGNING BELOW. YOU CONFIRM THAT YOU RECEIVED A COMPLETELY FILLED-IN COPY WHEN YOU SIGNED IT.

Buyer Signature X _____ Date _____ Co-Buyer Signature X _____ Date _____
 Buyer Printed Name _____ Co-Buyer Printed Name _____

If the "business" use box is checked in "Primary Use for Which Purchased": Print Name _____ Title _____

Co-Buyers and Other Owners — A co-buyer is a person who is responsible for paying the entire debt. An other owner is a person whose name is on the title to the vehicle but does not have to pay the debt. The other owner agrees to the security interest in the vehicle given to us in this contract.

Other Owner Signature X _____ Address _____

GUARANTY: To induce us to sell the vehicle to Buyer, each person who signs as a Guarantor individually guarantees the payment of this contract. If Buyer fails to pay any money owing on this contract, each Guarantor must pay it when asked. Each Guarantor will be liable for the total amount owing even if other persons also sign as Guarantor, and even if Buyer has a complete defense to Guarantor's demand for reimbursement. Each Guarantor agrees to be liable even if we do one or more of the following: (1) give the Buyer more time to pay one or more payments; (2) give a full or partial release to any other Guarantor; (3) release any security; (4) accept less from the Buyer than the total amount owing; or (5) otherwise reach a settlement relating to this contract or extend the contract. Each Guarantor acknowledges receipt of a completed copy of this contract and guaranty at the time of signing. Guarantor waives notice of acceptance of this Guaranty, notice of the Buyer's non-payment, non-performance, and default; and notices of the amount owing at any time, and of any demands upon the Buyer.

Guarantor X _____ Date _____ Guarantor X _____ Date _____
 Address _____ Address _____

DAILEY-WELLS COMMUNICATIONS, INC.

4880 E. Valley Blvd, Los Angeles, CA 90032

To: **Mike Manetti** Lodi Police Department

From: **Michael Priolo**; (213) 810-6113

Date: 7/23/2025



Item	Part Number	XL-185M UHF Mobile	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
100	XT-MPS1M	MOBILE, XL-185M, SINGLE-BAND	1	\$ 3,815.00	30%	\$ 2,670.50	\$ 2,670.50
110	XT-PL4K	FEATURE, UHF BAND	1	\$ 0.01	100%	\$ -	\$ -
120	XT-AN6U	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	1	\$ 80.00	30%	\$ -	\$ -
130	XT-AN8C	ANTENNA, ELEMENT, LOW PROF, 0DB, UHF-H	1	\$ 65.00	30%	\$ 45.50	\$ 45.50
140	XT-PL8Y	FEATURE, ENCRYPTION LITE	1	\$ 0.01	100%	\$ -	\$ -
130	XT-PL9E	FEATURE, SINGLE-KEY AES ENCRYPTION	1	\$ 0.01	100%	\$ -	\$ -
140	XT-CP6A	CONTROL UNIT, XL-CH	1	\$ 1,850.00	30%	\$ 1,295.00	\$ 1,295.00
150	XT-MC6A	MICROPHONE, XL, STANDARD MOBILE	1	\$ 105.00	30%	\$ 770.00	\$ 73.50
160	XT-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL	1	\$ 495.00	30%	\$ 346.50	\$ 346.50
170	XT-CA6F	CABLE, XL-MOBILE, SPEAKER ACCY	1	\$ 120.00	30%	\$ 84.00	\$ 84.00
180	XT-LS6A	SPEAKER, EXTERNAL, MOBILE	1	\$ 60.00	30%	\$ 42.00	\$ 42.00
SUBTOTAL:							\$ 4,557.00
Tax: 8.25%							\$ 375.95
SHIPPING:							\$ 65.00
TOTAL:							\$ 4,997.95

Notes: (1) Price based off LA City Contract Contract

(2) Tax may be waived with a valid tax exempt certificate

(3) Price does not include Installation and Programming

(4) Shipping is added to price

Please address Purchase Orders as follows:

Dailey and Wells Communications, Inc.

3440 E. Houston Street

San Antonio, TX 78219

Attn: Michael Priolo

Email: mpriolo@dwcomm.com



Sales Quote

Page: 1

631 North Market Blvd, Suite N Sacramento, CA 95834
Phone: 916-407-1888 Fax: 916-646-6656

Quote Number: 55356
Document Date: 8/18/2025
Terms: Net 30
Payment Method:

Sell To: Lodi Police Department
Laura Discala
215 W Elm Street
Lodi, CA 95241
Phone: 209-333-6722

Ship To: Lodi Police Department
Lt. Nelson
215 W ELM ST
LODI, CA 95240-2001
Phone: 209-333-6722

Ship Via
Tax Ident. Type Legal Entity

Customer ID 50888
SalesPerson Steve Adair

Vehicle Information:

PRICES ARE VALID FOR 30 DAYS FROM DATE OF QUOTE UNLESS OTHERWISE SPECIFIED

Item No.	Description	Quantity	Unit Price	Total Price
	Detective SUV			
	Front End Equipment			
XONB	Whelen ION Series Super-LED Blue w/Smoked Lens PROMO	1	109.95	109.95
XONR	Whelen ION Series Super-LED Red w/Smoked Lens PROMO	1	109.95	109.95
SA315P	Whelen Siren Speaker 100W PROMO	1	199.99	199.99
SAK9	Whelen Speaker Bracket Universal Swivel	1	37.10	37.10
WXONC	Whelen, Wide Ion Light - White/Smoke Lens PROMO	2	109.95	219.90
I	Installation Charges	11.5	140.00	1,610.00
	Drivers Compartment Equipment			
SFIONR	Whelen, Spitfire - Red Drivers side rear view mirror (steady)	1	162.40	162.40
SFIONB	Whelen Spitfire - Blue Passenger side rear view mirror (flashing)	1	162.40	162.40
14.0553	Able 2, Triple Outlet Box	1	36.66	36.66
PKILLMAG	LEHR, Siren Park Kill Kill siren and white ionc lights	1	51.00	51.00
BETA112R	Whelen Beta Full Function Remote Siren	1	225.40	225.40
BETAMIC	Whelen Remote Mic for BETA112R	1	134.40	134.40
MMSU-1	Mag Mic Magnetic Mic Kit	2	39.95	79.90
I	Installation Charges	15	140.00	2,100.00



Sales Quote

Page: 2

631 North Market Blvd, Suite N Sacramento, CA 95834
Phone: 916-407-1888 Fax: 916-646-6656

Quote Number: 55356
Document Date: 8/18/2025
Terms: Net 30
Payment Method:

Sell Lodi Police Department
To: Laura Discala
215 W Elm Street
Lodi, CA 95241
Phone: 209-333-6722

Ship Lodi Police Department
To: Lt. Nelson
215 W ELM ST
LODI, CA 95240-2001
Phone: 209-333-6722

Ship Via
Tax Ident. Type Legal Entity

Customer ID 50888
SalesPerson Steve Adair

Vehicle Information:

PRICES ARE VALID FOR 30 DAYS FROM DATE OF QUOTE UNLESS OTHERWISE SPECIFIED

Item No.	Description	Quantity	Unit Price	Total Price
	Back End Equipment			
SFIONR	Whelen, Spitfire - Red	1	162.40	162.40
SFIONB	Whelen Spitfire - Blue	1	162.40	162.40
VTX609R	Whelen, Vertex Super-LED Omni Directional Lighthouse Red PROMO	1	83.95	83.95
VTX609B	Whelen Vertex Super-LED Omni Directional Lighthouse Blue PROMO	1	83.95	83.95
WH2	Medium Wire Harness	1	375.00	375.00
I	Installation Charges	5	140.00	700.00
F	Shipping Charges	1	65.00	65.00
INSTALL	Install Materials	1	168.00	168.00
	Customer Supplied Radio 2 Piece with antenna and cable			

Agency Approval

Name: _____

Auth. Signature: _____

Sub-Total 7,039.75
Total Tax 575.41

Total: 7,615.16

PLEASE READ: No returns without approval and an RMA# will be accepted. All shortages, damage, or return claims must be made within 10 days of invoice date. NO EXCEPTIONS. A copy of the invoice and RMA paperwork must be shipped with returns. All return orders or cancellations are subject to a 25% restocking fee plus freight. Any change orders made 60 days prior to the installation date may be subject to a production delay and pricing changes. PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE.